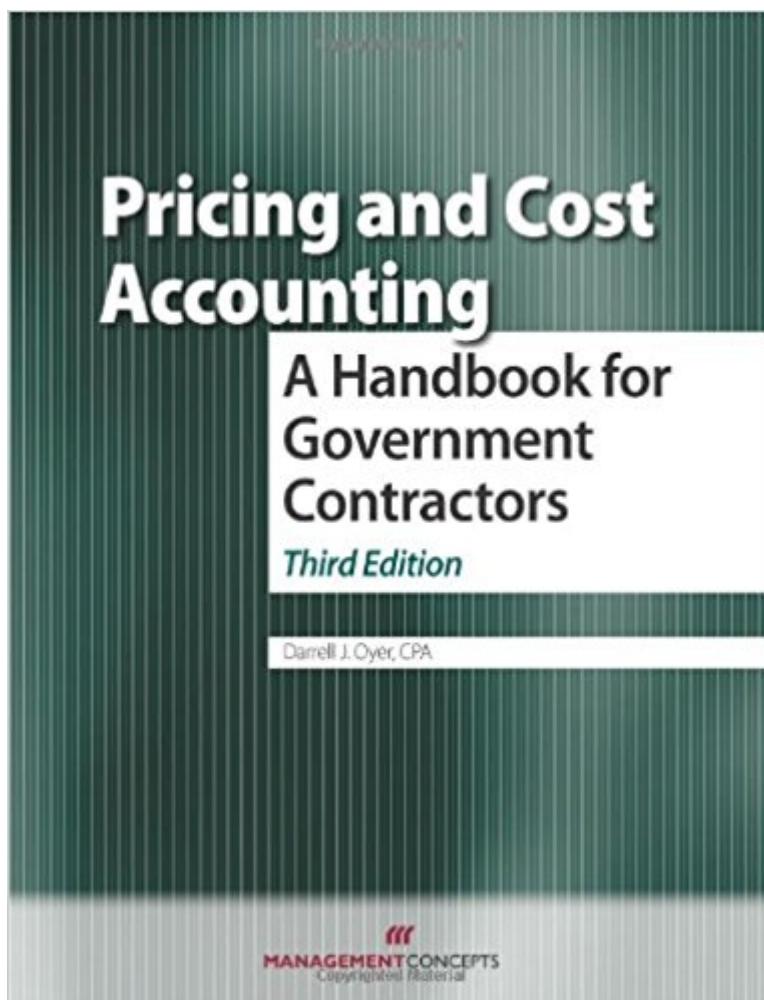


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# Pricing And Cost Accounting: A Handbook For Government Contractors Third Edition



## **Synopsis**

THE essential reference to help federal contractors negotiate and maintain profitable contracts Now in its third edition! This is the essential reference to help federal contractors negotiate and maintain profitable contracts and remain in compliance throughout the life of the contract. Government contracting rules and regulations have changed significantly over the past six years. This new third edition addresses these changes and more. No other single book provides as much up-to-date federal procurement cost and pricing information in such a concise - yet comprehensive - format.

## **Book Information**

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## **Customer Reviews**

Darrell J. Oyer, CPA, is president of Darrell J. Oyer Co., a consulting firm that provides accounting services and training to government contractors and federal government employees. He is highly experienced in developing and reviewing contractor estimating systems, cost accounting structures, and cost control systems to ensure compliance with federal procurement requirements. Prior to forming his own firm in 1991, Mr. Oyer was a partner in the Deloitte & Touche government contracts advisory practice. Previously, he worked for the Defense Contract Audit Agency and the U.S. Air Force Auditor General's office.

I'll caveat this review by saying that I am reviewing it as a textbook. If you are taking a Cost or Pricing class and on the fence about buying this book I would recommend it. Mr. Oyer does a pretty good job of taking a very complicated topic and making it understandable (for the most part). There are some places where more information would be helpful and though not the author's fault, the

subject matter gets pretty dry. I really like the injection of case law which demonstrates the practical application of these concepts.

I had to buy this for my Government Contracts Cost & Pricing class. It's definitely not meant to law students or lawyers, as the title clearly indicates. So that wasn't a shock. There aren't many in text citations to the FAR or CAS, so that made it difficult to use to follow in class. But it provided a decent plain-language summary before delving into the FAR. For class, I would read the chapter on whatever topic we would discuss ahead of time, and that made reading the regulations a little easier. For a government contractor who needs to know the basics very quickly, I guess it would be a good place to start. But if you are a law student and need this for class, a \*much\* better source of information would be Karen Manos' treatise - available on Westlaw. She's great at providing a plain-language explanation of C&P topics.

Exactly as presented, good info

The book will help but there's no replacement for face-to-face training. The GovCon accounting experts at Solvability are hosting conference workshops in Colorado Springs July 23-27, 2012 for Deltek GCS Premier users. Understanding Price to Win, Controller's Boot Camp, and Impromtu. Only 8 spaces available and priced right. [...]

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